

# News. Information. Insights. To you from One.

## Design Professional Team

OneBeacon  
PROFESSIONAL INSURANCE®

The Design Professional Insurance underwriters at OneBeacon Professional Insurance (OBPI) possess the expertise, experience and knowledge that allow us to provide the market-leading solutions designed to meet your needs. Our Design Professional Team is comprised of the following seasoned individuals:

### **Bruce Demeter** Vice President, Product Line Manager

Prior to joining OBPI, Bruce was a professional product underwriting manager at Fireman's Fund Insurance Company and XL Insurance. Bruce was a founding member of the construction litigation law firm Simon & Demeter, P.A. Prior to that, he was a Construction Manager with O'Brien-Kreitzberg and Associates and a Project Manager with the City of Camden, NJ. Bruce is an American Arbitration Association certified Arbitrator, Mediator, Municipal Mediator, and Residential Arbitrator. He holds an AIC Constructor designation and is a founding member of the AIC Constructor Certification Commission. He has published articles on the industry and has been a featured speaker at many national association and organization meetings. He has developed coursework on reviewing contracts, protecting contract rights, and avoiding risk, and authors the AIC Mr. Ethics column. He holds a JD from Rutgers School of Law and an MA and BA from the University of Delaware where he is a member of their Political Science faculty. Contact Bruce at 610-234-4380 or [bdemeter@onebeaconpro.com](mailto:bdemeter@onebeaconpro.com).

### **Beth Goodrich** Master Underwriter—Design Professional Liability

With 20 years of experience in the professional liability underwriting industry, Beth is a recognized expert in design professional. She has earned praise from her producer network as being an individual that is very responsive in addressing producer and client requests in creative ways. Beth joined OBPI after spending 6 years at AIG, where she handled an \$8M book of middle market accounts. She has also been an Assistant Vice President at Trinity Managers International, a Senior Underwriter at Zurich North American Specialty Division, and an Associate Underwriter at The Home Insurance Company. Beth earned a BA from Marymount College and she continues to take continuing education courses to stay abreast of industry developments from the design professional and coverage perspectives. Contact Beth at 610.234.4381 or [bgoodrich@onebeaconpro.com](mailto:bgoodrich@onebeaconpro.com).

### **Brett Fowler** Master Underwriter—Design Professional Liability

Brett's professional liability insurance career began in 1997. He came to OBPI from the Beazley Group's A&E team. Prior to Beazley, Brett was a Senior Underwriter for Chubb Specialty Insurance where he underwrote public/private D&O, EPL, Fiduciary and Crime liability coverage for the west coast producer community. Brett was also a licensed producer at Eastern E&O Brokers, Inc. where he worked with insurance agents, brokers, MGAs/MGUs and carriers. He began his career at Executive Risk as a Not-for-Profit management liability underwriter. He was the primary underwriting contact for an Educator's Legal Liability pilot program in Pennsylvania and later was the East Coast Team Leader. Brett's diverse background allows him to understand and meet the needs of OBPI's approved producers and insured clients. Brett has earned his RPLU designation. He also has a BS from Springfield College. He has served on the PLUS Hartford Chapter Board of Directors since 2004 and is currently Vice Chairman. Contact Brett at 860.321.2633 or [bfowler@onebeaconpro.com](mailto:bfowler@onebeaconpro.com).

### **Joseluis Covarrubias** Senior Underwriter—Design Professional Liability

Joseluis has over ten years of experience with professional liability insurance. Prior to joining OBPI, he worked as a Senior Underwriter for XL Design Professional Insurance and for the former DPIC. Joseluis also served as a Professional Liability Agent for Suncoast Insurance in Tampa, FL. His experience as an agent and underwriter gives him a unique perspective of the Design Professional Community, which allows him to bring creative underwriting solutions to complex situations. His wealth of knowledge will continue to help OBPI become one of the market industry leaders. Contact Joseluis at 610.234.4385 or [jcovarrubias@onebeaconpro.com](mailto:jcovarrubias@onebeaconpro.com).

### **Ami Jastrzemski** Senior Underwriter—Design Professional Liability

Ami joined OBPI in January 2010 and has more than six years of experience working in the insurance industry with a focus on coverage for design and construction professionals. Ami's entire insurance career has been dedicated to servicing design firms of all sizes, from sole proprietors to ENR 500 clients. Her understanding of underwriting and of the broker professional liability and commercial insurance communities provides her with a broad perspective of the industry. Ami was previously with the Beazley Group A&E teams, before which she was a Client Executive at Marquis Agency where she provided comprehensive insurance and risk management programs to professional services firms. Lastly, Ami also worked for Thomas J. Sharp & Associates, Inc. where she provided brokerage services to her design professional clients. Ami holds a BA in Sociology from Boston College, an MS from The London School of Economics, and has begun pursuing the Registered Professional Liability Underwriter (RPLU) designation. Contact Ami at 610.234.4382 or [ajastrzemski@onebeaconpro.com](mailto:ajastrzemski@onebeaconpro.com).

### **Nichole "Nikki" Dilts** Senior Underwriter—Design Professional Liability

Nikki joins OBPI with design professional underwriting experience that is backed by industry experience. Nikki was involved in the launch and presentation of architectural products throughout the New York and Washington D.C. area before becoming an underwriter at XL Design Professional. Nikki's experience allows her to access accounts with an understanding of how the design and construction industry operate. As a result, she is able to offer the coverage needed by a firm, and at a premium that is the most aggressive possible. Nikki holds a Business Administration/Marketing degree from Millersville University. Contact Nikki at 610.234.4388 or [ndilts@onebeaconpro.com](mailto:ndilts@onebeaconpro.com).

### **Alexandra "Alex" Yepez** Underwriter—Design Professional Liability

Alex has ten years of experience in the insurance industry and extensive experience in the Architects & Engineers underwriting field where she is known for her strong broker relationships. Before joining OBPI, Alex was in Beazley Insurance Company's architects and engineer's professional liability program, prior to which she was a licensed broker and an office manager for AllConnecticut Insurance Brokers, LLC. Alex has a BS degree in Corporate & Organizational Studies as well as an Executive MBA degree from the University of Connecticut. In addition to work and school, Alex has been involved in Everybody Wins CT! Reading Program. Contact Alex at 860.321.2977 or [ayepez@onebeaconpro.com](mailto:ayepez@onebeaconpro.com).

### **James "Jim" Rosado** Underwriter Specialist—Design Professional Liability

Jim's insurance career began in 2007. He joined OBPI as a Senior Underwriting Assistant which was a position that required him to support various error and omissions lines. In 2011 Jim joined Design Professional Liability as an Underwriting Specialist. In addition to his E&O experience, Jim has a diverse background in program, product and staffing management that was developed outside the field of insurance. Jim oversees and underwrites Design Professional Liability's small business program where he uses his experience and insights to bring a solution oriented approach to underwriting that produces positive results for our customers. Contact Jim at 860.321.2622 or [jrosado@onebeaconpro.com](mailto:jrosado@onebeaconpro.com).

### **Derek Steffen** Claims Consultant—Design Professional Liability

Derek Steffen has over 15 years of experience in the insurance industry. He joined OBPI from XL Environmental, Inc. where he held a variety of positions that provided him with a diverse and unique perspective on the industry. Starting his insurance career while still in law school, he served as Law Clerk at ECS, Inc. (now XL insurance, Inc.) and progressed through XL as Claims Counsel (handling A&E, pollution facility and contractor's pollution claims) and Underwriter for both XL's Design Professional and Facilities Services divisions. After leaving XL, Derek worked as a licensed insurance agent serving the architectural and engineering community of greater Philadelphia. Derek earned a JD from Widener University and a BS in Environmental Health from Richard Stockton College. Contact Derek at 610.234.4373 or [dsteffen@onebeaconpro.com](mailto:dsteffen@onebeaconpro.com).